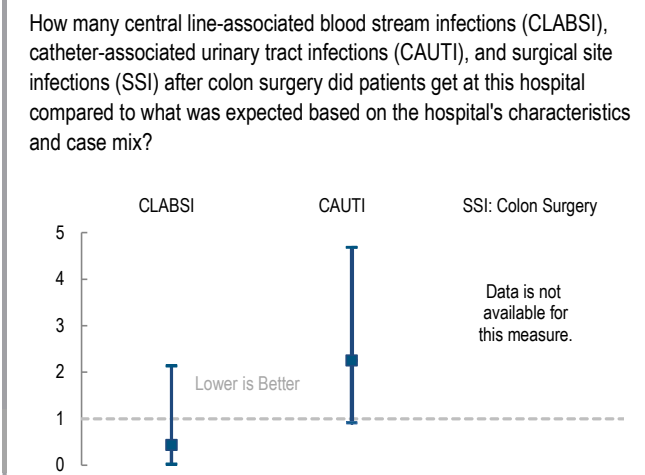
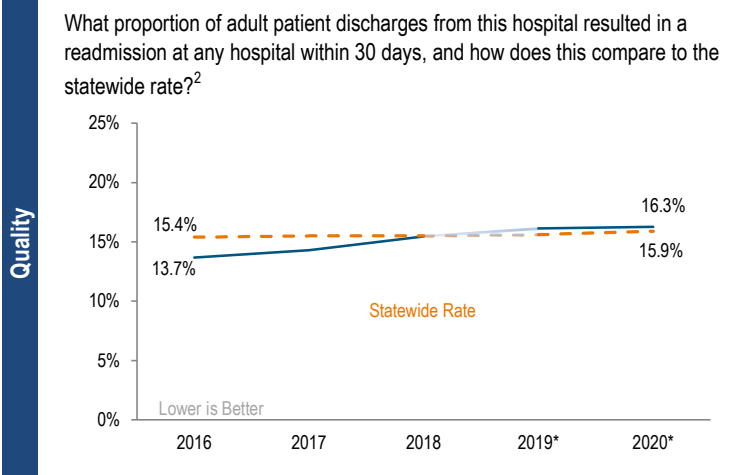
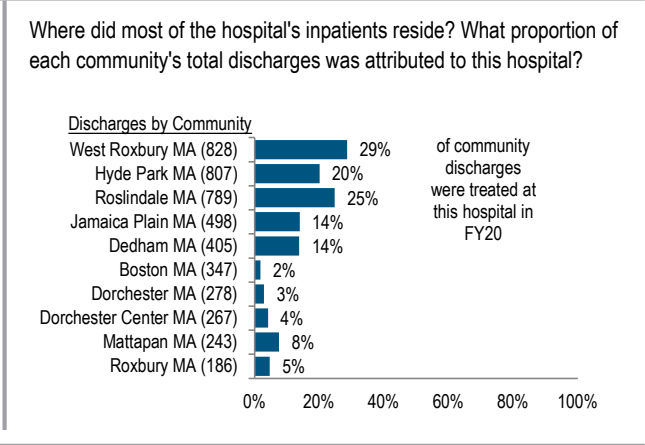
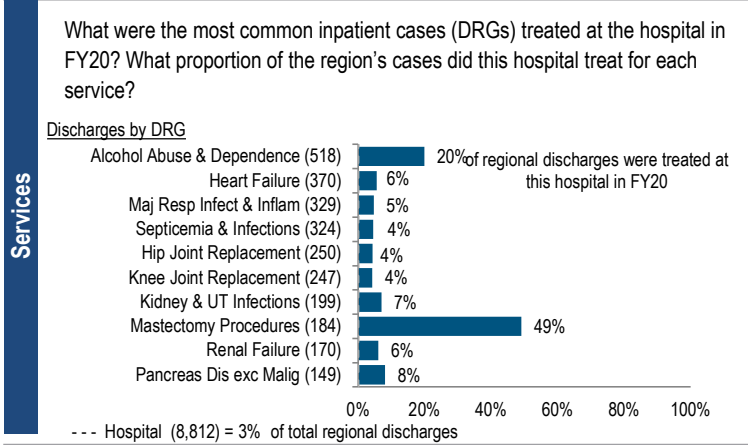


Brigham and Women's Faulkner Hospital is a non-profit community hospital located in the Metro Boston region. It is a mid-size acute hospital and a member of Mass General Brigham. Between FY16 and FY20, the volume of inpatient discharges at the hospital decreased by 4.9% compared to a median decrease of 6.4% at cohort hospitals. Outpatient visits decreased 15.0% for the hospital between FY16 and FY20, compared to a median decrease of 6.3% for its peer cohort. The hospital has reported a profit in each of the last five years. In FY20 it had a total margin of 6.7%, above the 4.8% median of its cohort hospitals.

<b>At a Glance</b>	<b>Overview / Size</b>		<b>Payer Mix</b>	
	Hospital System Affiliation:	Mass General Brigham	Public Payer Mix <sup>1</sup> :	61.5% non-HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$263,515,000	CY19 Commercial Statewide Relative Price:	1.001
	Change in Ownership (FY16-20):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim AllWays
	Total Staffed Beds:	171, mid-size acute hospital		
	% Occupancy:	68.5%, < cohort avg. (73%)		
	Trauma Center Designation:	Not Applicable		
	Case Mix Index:	1.06, < cohort avg. (1.19); < statewide (1.16)		
	<b>Financial</b>		<b>Utilization</b>	
	Inpatient NPSR per CMAD:	\$13,145	Inpatient Discharges in FY20:	8,812
Change FY19-FY20:	7.3%	Change FY19-FY20:	-10.2%	
Inpatient Outpatient Revenue in FY20:	34%:66%	Emergency Department Visits in FY20:	23,892	
Change FY19-FY20:	7.3%	Change FY19-FY20:	-14.2%	
Outpatient Revenue in FY20:	\$154,125,831	Outpatient Visits in FY20:	27,159	
Change FY19-FY20:	-4.6%	Change FY19-FY20:	-14.8%	
Total Revenue in FY20:	\$313,166,000			
COVID Funding Included in Total Revenue:	\$28,016,000	<b>Quality</b>		
Total Surplus (Deficit) in FY20:	\$20,897,000	Readmission Rate in FY20:	16.3%	
		Change FY19-FY20 (percentage points):	0.2	
		Early Elective Deliveries Rate:	Not Applicable	



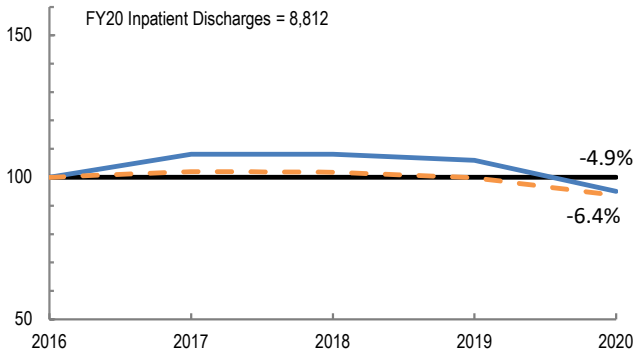
# 2020 HOSPITAL PROFILE: BRIGHAM AND WOMEN'S FAULKNER HOSPITAL

Cohort: Teaching Hospital

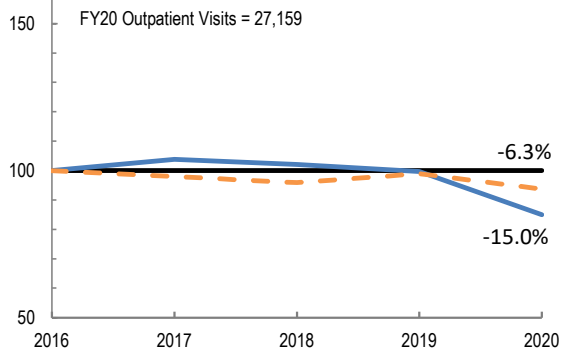


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

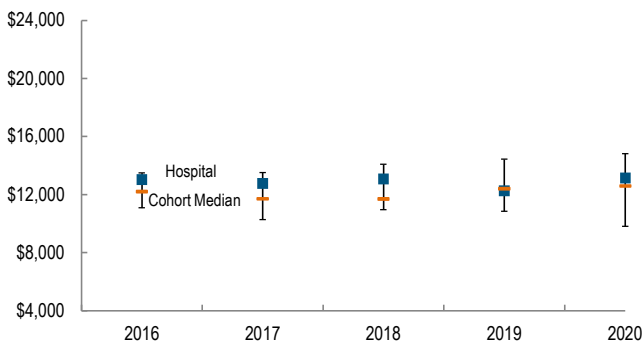


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

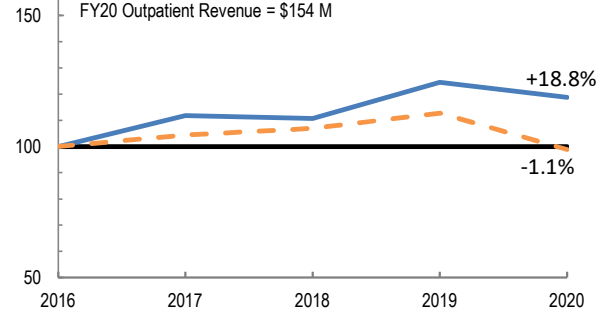


Patient Revenue Trends

What was the hospital's net inpatient service revenue<sup>3</sup> per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue<sup>3</sup> changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



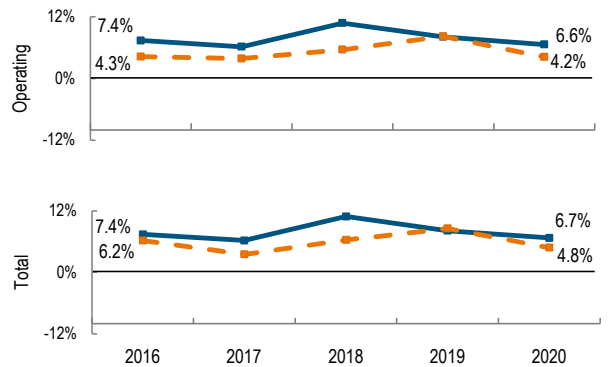
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

Revenue, Cost, & Profit/Loss (in millions)

FY	2016	2017	2018	2019	2020
<b>Operating Revenue</b>	\$ 254.9	\$ 275.3	\$ 278.3	\$ 289.9	\$ 313.0
<b>COVID Funding Included in Operating Revenue</b>					\$ 28.0
<b>Non-Operating Revenue<sup>4</sup></b>	\$ (0.1)	\$ 0.1	\$ 0.2	\$ 0.3	\$ 0.1
<b>Total Revenue</b>	\$ 254.7	\$ 275.3	\$ 278.5	\$ 290.2	\$ 313.2
<b>Total Costs</b>	\$ 235.9	\$ 258.2	\$ 248.2	\$ 266.6	\$ 292.3
<b>Total Profit (Loss)</b>	\$ 18.8	\$ 17.1	\$ 30.2	\$ 23.6	\$ 20.9

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>2</sup> For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

<sup>3</sup> Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

<sup>4</sup> There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income