

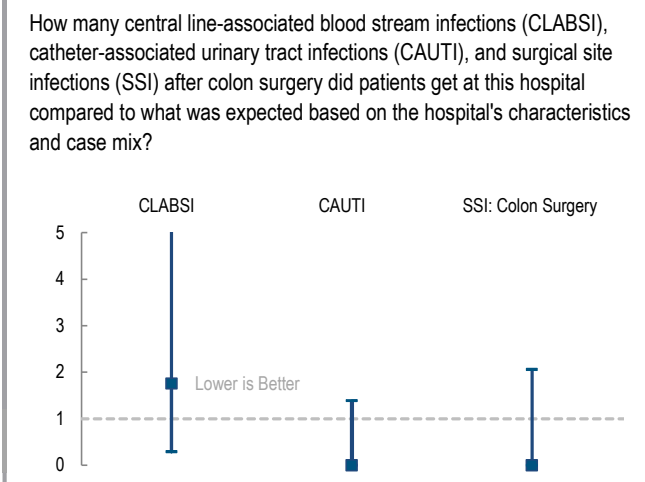
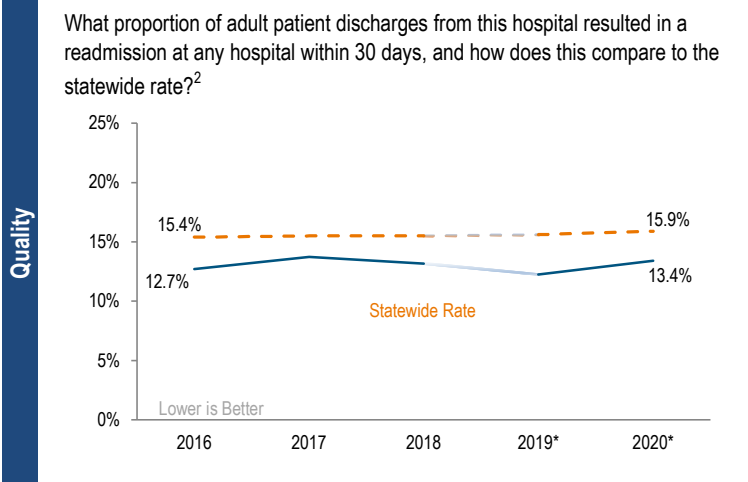
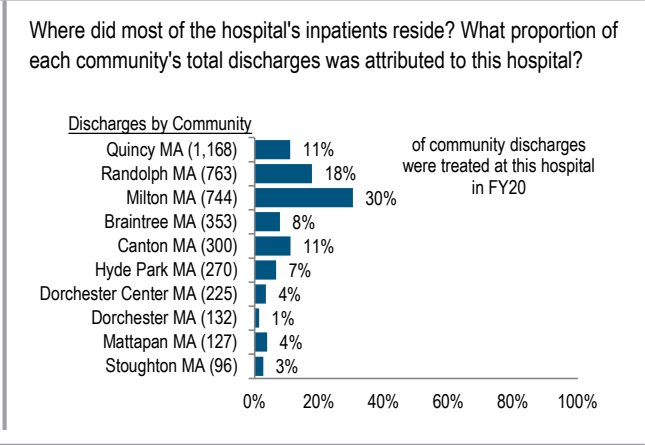
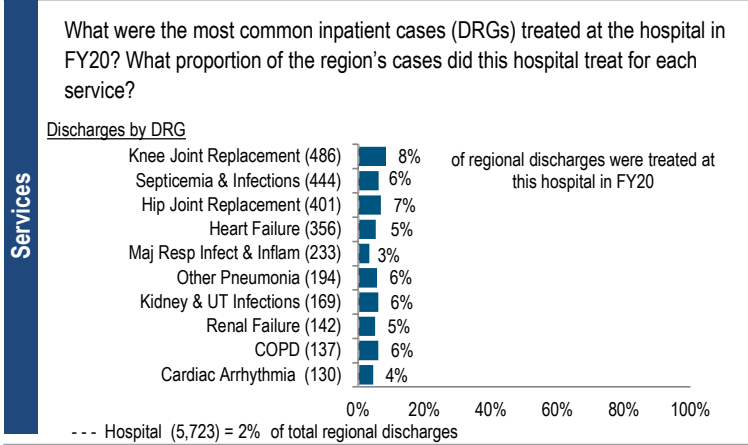
BETH ISRAEL DEACONESS HOSPITAL - MILTON

2020 Hospital Profile

Milton, MA
Community Hospital
Metro Boston

Beth Israel Deaconess Hospital – Milton (BID-Milton) is a non-profit community hospital located in the Metro Boston region. At 78 inpatient beds, it is among the smaller acute hospitals in Massachusetts. It is a member of Beth Israel Lahey Health. Between FY16 and FY20, the volume of inpatient discharges at the hospital increased by 13.5% compared to a median decrease of 3.2% at cohort hospitals. Outpatient visits decreased 2.6% for the hospital between FY16 and FY20, compared to a median decrease of 6.8% for its peer cohort. The hospital has reported a profit in each of the last five years. In FY20 it had a total margin of 6.0%, above the 1.4% median of its cohort hospitals.

At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Beth Israel Lahey Health	Public Payer Mix ¹ :	58.8% non-HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$73,031,000	CY19 Commercial Statewide Relative Price:	0.816
	Change in Ownership (FY16-20):	Beth Israel Lahey Health 3/1/19	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim Tufts HMO
	Total Staffed Beds:	78, among the smaller acute hospitals		
	% Occupancy:	77.9%, > cohort avg. (58%)		
	Trauma Center Designation:	Not Applicable		
	Case Mix Index:	1.10, > cohort avg. (0.89); < statewide (1.16)		
	Financial		Utilization	
	Inpatient NPSR per CMAD:	\$10,441	Inpatient Discharges in FY20:	5,723
Change FY19-FY20:	-2.2%	Change FY19-FY20:	-6.7%	
Inpatient Outpatient Revenue in FY20:	41%:59%	Emergency Department Visits in FY20:	26,926	
Outpatient Revenue in FY20:	\$49,018,553	Change FY19-FY20:	1.3%	
Change FY19-FY20:	-10.5%	Outpatient Visits in FY20:	37,816	
Total Revenue in FY20:	\$130,528,000	Change FY19-FY20:	-7.7%	
COVID Funding Included in Total Revenue:	\$17,024,400	Quality		
Total Surplus (Deficit) in FY20:	\$7,884,000	Readmission Rate in FY20:	13.4%	
		Change FY19-FY20 (percentage points):	1.1	
		Early Elective Deliveries Rate:	Not Applicable	



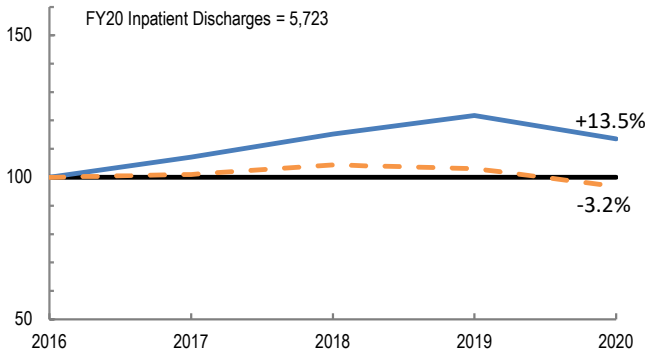
2020 HOSPITAL PROFILE: BETH ISRAEL DEACONESS HOSPITAL - MILTON

Cohort: Community Hospital

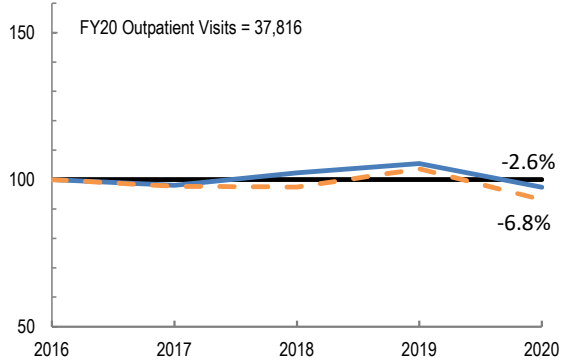


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

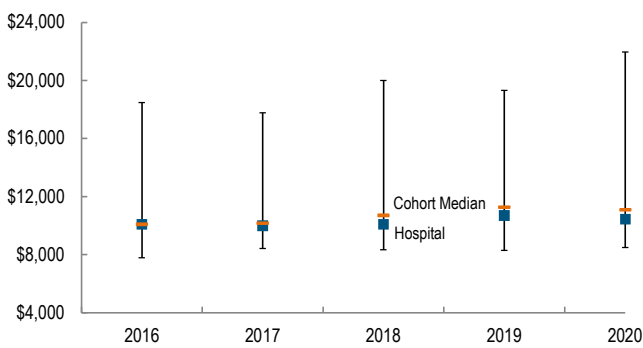


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

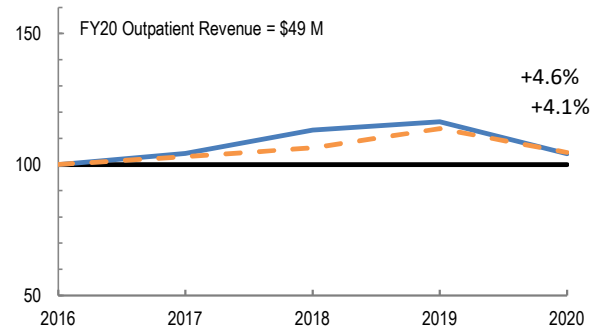


Patient Revenue Trends

What was the hospital's net inpatient service revenue³ per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue³ changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



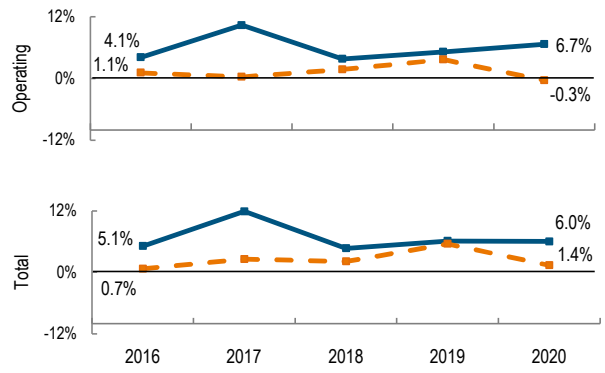
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

Revenue, Cost, & Profit/Loss (in millions)

FY	2016	2017	2018	2019	2020
Operating Revenue	\$ 105.5	\$ 117.9	\$ 122.1	\$ 74.5	\$ 131.4
COVID Funding Included in Operating Revenue					\$ 17.0
Non-Operating Revenue⁴	\$ 1.1	\$ 1.8	\$ 1.2	\$ 0.7	\$ (0.9)
Total Revenue	\$ 106.5	\$ 119.7	\$ 123.3	\$ 75.2	\$ 130.5
Total Costs	\$ 101.1	\$ 105.5	\$ 117.4	\$ 70.6	\$ 122.6
Total Profit (Loss)	\$ 5.4	\$ 14.2	\$ 5.8	\$ 4.6	\$ 7.9

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

¹ High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

² For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

³ Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

⁴ There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income

